

EARLY CAREER SUCCESS



LIA CHENG '19

**BUSINESS DEVELOPMENT ANALYST
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Lia Cheng is an analyst on the U.S. Institutional team within Business Development at AQR Capital Management. In this role, she is responsible for overseeing existing and new institutional relationships within the U.S. & Canada, advising on asset allocation, portfolio construction, and AQR's quantitative investment strategies -- with a focus on trend following, macro, and arbitrage offerings. Prior to AQR, Lia began her career as an investment analyst within J.P. Morgan's Private Bank, where she provided investment solutions to some of the most successful ultra-high net worth individuals, families, and family offices throughout the United States. She earned a BBA in finance and economics from William & Mary, graduating magna cum laude.



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Freddy is a manager in PwC's Deals Valuation Practice based in Washington, D.C. Freddy has over four years of experience in financial advisory services and has advised clients on all aspects of valuing businesses, assets and liabilities, and mergers & acquisitions across a number of industries. Freddy has developed extensive experience in performing deal models, impairment analyses, purchase price allocations, tax valuations, and strategic value consulting to unlock shareholder value.



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Arjun is an associate at H.I.G. Capital, where he makes direct investments in U.S. real estate assets using private capital and manage portfolio assets through disposition. Prior to H.I.G. Capital, Arjun served an Associate as well as a Senior Analyst of Commercial Investments for FCP. He also served as a Senior Associate for Berkeley Research Group LLC and as a Rotational Analyst for Capital One. Arjun earned a B.S. in Applied Mathematics from William & Mary, graduating cum laude.