

PRIVATE EQUITY & VENTURE CAPITAL



BEN ISRAEL '10
MANAGING DIRECTOR
APOLLO GLOBAL MANAGEMENT

Ben Israel is a Managing Director in the Real Assets group at Apollo, with a focus on business strategy and capital markets for Apollo's global real estate platform. In his role, Ben is involved with developing and implementing strategic growth initiatives, including M&A and organic business expansion, as well as executing capital markets transactions in the public and private markets. He currently serves on the Board of Directors of Petros Pace Finance. Prior to joining Apollo in 2012, Ben was a member of the Real Estate Investment Banking group at Goldman Sachs & Co. He graduated from the College of William & Mary with a BA in Economics and Finance.



JOHN MANN '21
PRIVATE EQUITY ANALYST
ACCESS HOLDINGS

Access Holdings is a middle-market private equity firm with over \$2.1 billion AUM. They execute an active buy-and-build strategy, primarily focused on essential service-based businesses. As an analyst on Access Holdings' investment team, John supports deal origination and execution. He also provides support to their focused portfolio of investments with research, analytics, strategic planning and other value-creating initiatives.



LUKE NOWICKI '14
VICE PRESIDENT
SUMMIT PARTNERS, LP

Growth equity is a type of private equity investing that falls somewhere in between venture capital and later-stage buyouts. Growth equity firms typically invest in rapidly-growing private companies, both in minority and majority ownership positions, to support continued growth, expansion into new markets/products/services/geographies, making of acquisitions, etc. These investments tend to use little-to-no debt financing, and most investments go straight to the company's balance sheet (creating new shares) vs. cash going to existing shareholders (purchasing existing shares). Luke's job includes everything from finding/researching interesting markets to invest in, to negotiating and making investments in specific companies, to working with the companies in which we invest to build shareholder/equity value.