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FROM DoG STREET TO WALL STREET
Finance Career Exploration Conference

PANELISTS

ASSET & WEALTH MANAGEMENT

HILARY CORMAN

HEAD OF US INSTITUTIONAL, SPDR ETF'S
STATE STREET GLOBAL ADVISORS

Hilary Corman is the US Head of Institutional for SPDR ETF's, a division of State Street Global Advisors. Ms. Corman joined SPDR in 2020 and is responsible for Institutional SPDR ETF distribution to all Institutional channels. These include Asset Managers, Hedge Funds, Single Family Offices, Pensions, Endowments, Foundations, OCIO's, and Insurance. Previously Ms. Corman was the interim Co-Head of Institutional at iShares for Blackrock. Ms. Corman joined BlackRock in 2013 with over 20 years of experience in investment banking, institutional equity brokerage and indexing. She began at the firm as Co-Head of the Asset Manager/ETF Strategist/Hedge Fund & Family Office channel in iShares. In 2014 she became Head of the channel and in 2016 was asked to be interim Co-Head of the Institutional Business. Before joining BlackRock she was a Senior Managing Director in charge of US Equity Sales at Guggenheim Securities. Prior to being recruited by Guggenheim, Ms. Corman was the North American Regional Head of Equity Sales at Markit NA, a financial data and Technology Company (now SPGI). At Markit NA, Ms. Corman was key to developing and selling a premier ETF solutions product as well as building the Equity business for the firm. Prior to that, Ms. Corman was a Managing Director at Bank of America Securities where she ran a northeast sales team until she was promoted to Senior Relationship Manager in 2007. Prior to Bank of America, Ms. Corman worked in both New York and London for Citigroup and JP Morgan in Global Equities in both Sales and Management capacities. Ms. Corman was named one of the 50 most influential women in Private Wealth in 2016. She holds a BSBA from Georgetown University in Finance and International Business and an MBA from Columbia Business School in Finance and Accounting.

THERESA DUGAN HINKLEY '14

VICE PRESIDENT
J.P. MORGAN

Theresa is a Vice President at the J.P. Morgan Private Bank for the Financial Sponsors Group based in New York. In this capacity, Theresa is responsible the investment efforts of the Financial Sponsors Group to provide comprehensive and holistic wealth planning and investment advice to senior founding private equity partners and their families. With over a decade of investment experience, Theresa works closely with senior private equity partners and their families, advising them on strategic and tactical asset allocation, risk management, and multi-asset class investment strategies. Theresa has earned the Chartered Financial Analyst designation and a BA from The College of William & Mary. She is a member of the CFA Institute. Theresa currently resides in Brooklyn, New York with her husband, a fellow William and Mary alum. While at William & Mary, Theresa was active in the Howard J. Busbee Finance Academy and the Chi Omega sorority.

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LAUREN JACOBSON '07
CHIEF INVESTMENT OFFICER
HAMILTON COLLEGE

Lauren Jacobson is the Chief Investment Officer of Hamilton College's $1.3bn endowment. In this role she oversees the investment team, asset allocation and manager selection. Prior to joining Hamilton in 2022, Lauren was a Managing Director at Columbia Investment Management Company (Columbia University's $13bn Endowment). She was co-head of Columbia's $8bn marketables asset classes and a member of the Portfolio Construction Committee after spending several years as a generalist investing across private and public asset classes. Prior to joining Columbia in 2017, Lauren spent eight years at the Rockefeller Foundation's $5 billion endowment where she was a Director and member of a three-person team focused on marketable assets. Her primary focus was managing Rockefeller's $1 billion hedge fund portfolio. Lauren began her career at Goldman Sachs as an Analyst on the convertible bond desk. Lauren graduated from the College of William and Mary in 2007 with a B.B.A. in Finance and was a member of the varsity track team. Lauren resides in Rumson, New Jersey with her husband, Matt, and three children, Michaela, Emma and Jack.

ALEX KOCHER '12
DIRECTOR, CLIENT STRATEGY
GLOBAL ENDOWMENT MANAGEMENT

Alex Kocher is a Director on the Client Strategy Team at Global Endowment Management (GEM), a a leading outsourced Chief Investment Office (OCIO) stewarding the assets of endowments, foundations, and other long-term investors. In his role, Alex leads all aspects of client engagements, supporting investment policy development, portfolio implementation and oversight, and partnering with client committees and staff. Previously, he held roles on the Public Investments team covering public equity and hedge fund investments. Prior to joining GEM in 2014, Alex was an Investment Banking Analyst in Jefferies' Consumer and Retail group. Alex graduated from The College of William & Mary with a B.B.A in Finance and a double major in International Relations. He is a CFA Charterholder.