FROM DoG STREET TO WALL STREET

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FREDDY GIAEVER '18

VALUATIONS MANAGER

PWC

Freddy is a manager in PwC's Deals Valuation Practice based in Washington, D.C. Freddy has over five years of experience in financial advisory services and has advised clients on all aspects of valuing businesses, assets and liabilities, and mergers & acquisitions across a number of industries. Freddy has developed extensive experience in performing deal models, impairment analyses, purchase price allocations, tax valuations, and strategic value consulting to unlock shareholder value.

ANN MARIE HIGGINS '06

PARTNER

ERNST & YOUNG (EY)

Ann Marie is a partner in the Financial Accounting Advisory Services practice of EY. She has over 16 years of industry experience providing services to a variety of clients including multi-banks, broker-dealer organizations, and exchanges. She began her career in New York City, spent two years in Zurich, Switzerland as part of EY's global exchange program, and is currently based in the Atlanta office. Ann Marie specializes in advising companies on their capital market transactions from IPOs, divestitures and mergers and acquisitions. She loves helping companies on their path to going public and navigating through the challenges of being a public company. Away from work, Ann Marie is happily married to a fellow William and Mary alumni (class of '05) and a mom to two sweet little boys. She is a passionate world traveler, avid book reader, and enjoys spending time with family and friends.

KLAUDIA KASZTELANIEC '09

ASSOCIATE PARTNER

MCKINSEY & COMPANY

Klaudia Kasztelaniec is an Associate Partner at McKinsey & Company. In her role, Ms. Kasztelaniec advises large private companies - predominantly in the technology sector - on sales & marketing related topics. Ms. Kasztelaniec earned her BA in Economics with a double major in Finance from William & Mary, and an MBA from Stanford Graduate School of Business. Ms. Kasztelaniec was a member of the varsity tennis team at William and Mary.

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MOLLY PIERONI '90

PRESIDENT AND PARTNER
YACKTMAN ASSET MANAGEMENT

Ms. Pieroni is Partner and President at Yacktman Asset Management. Prior to Yacktman, Molly founded MC2 Institute, an executive advisory firm serving major technology, industrial, financial services and business services companies. Prior to MC2, she served on the leadership team of Highside Capital, a $5B global equity long short hedge fund based in Dallas and New York. Earlier in her career, Molly was a co-founder of JatoTech Ventures, an early-stage technology venture capital firm. JatoTech's portfolio companies were acquired by Broadcom, Silicon Labs, Intel and Qualcomm. Prior to JatoTech, Molly was a Principal at Boston Consulting Group, and she was part of the initial team that established the Dallas office for the firm. Molly began her career as an investment banking analyst in New York. Molly holds a BBA from William and Mary and an MBA from Harvard.

ABBEY REECE '16

MANAGER, PROJECT DEV.
GREATHOUSE REMODELING

Abbey Reece 16' is a former consultant turned entrepreneur with a passion for small businesses. After graduating from William & Mary with a Finance major and Psychology minor, Abbey began her career as a consultant with Bain & Company in the Atlanta office. The strategic experience and mentorship proved invaluable, but Abbey was eager to gain exposure to entrepreneurship, an area of interest for her. She pursued an MBA with a focus in entrepreneurship from Kellogg School of Management, during which time she interned with numerous startups across all stages of funding. After graduating, in the midst of COVID and still not sure exactly where she fit into the entrepreneur world, Abbey joined her family construction business where she found a unique blend of passions as a leader of a small remodeling company with immense potential for growth. After getting married and taking a year off work to go backpacking in New Zealand, Abbey is now a part of the leadership team at GreatHouse Remodeling in her home city of Atlanta, GA, and finds immense joy in not only helping the company and its employees grow and thrive, but also in her company's ability to transform peoples' lives through their homes. Abbey loves to stay busy and is always looking for opportunities to continue to help small businesses and their leaders achieve their growth potential. In her free time, you can usually find her in the US National Parks hiking with her husband (they're hoping to visit all of them someday!) and staying involved with her church and its ministry work.

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TREVOR REECE

FINANCIAL PLANNER
RONALD BLUE TRUST (FORMERLY MCKINSEY & COMPANY)

Trevor is a financial planner at Ronald Blue Trust, based in Atlanta, GA. Prior to joining Ronald Blue, he worked at McKinsey & Company for nine years where he focused on clients in the banking and payments sector. Trevor led teams comprised of consultants, data engineers, and software engineers on projects involving go-to-market strategy development, business unit transformation, analytical benchmarking using big data, and sales prospecting optimization using machine learning. Trevor has a BBA in Finance and a B.S. in Mathematics from the University of Georgia where he graduated summa cum laude in 2012. Trevor enjoys backpacking, visiting National Parks, and golfing with his wife.

CHRIS ROBINSON '05

MANAGING DIRECTOR
DELOITTE & TOUCHE LLP

Chris Robinson leads financial reporting and sustainability, assurance and advisory services projects at Deloitte. Having worked in over 40 countries, Chris has developed an expertise at the confluence of finance and international development, working with clients like the World Bank, International Monetary Fund, and Inter-American Development Bank. He currently works in Washington, DC, and previously lived and worked in Southeast Asia and Southeast Europe, where he helps clients develop and achieve net-zero targets and report to stakeholders in accordance with international sustainability and financial reporting standards.

CHARLEY SHERMAN '20

SENIOR BUSINESS ANALYST
MCKINSEY & COMPANY

Charley Sherman is a senior business analyst in McKinsey & Company's digital practice at. In this role, he is responsible for advising financial services, healthcare, and B2B technology clients on growth strategy, new business building, consumer experience, and tech modernizations. Prior to McKinsey, Charley began his career as a management consultant within Booz Allen Hamilton's organizational transformation & change practice, where he supported program offices within the Department of Defense on strategic planning, human capital, and digital transformation topics. Charley earned a BBA in finance from William & Mary, graduating summa cum laude.

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JACK SPENCER '21
CONSULTANT
WEST MONROE PARTNERS

Jack is a consultant at West Monroe Partners in the Financial Services practice based in New York. He focuses on digital strategy and merger integrations, helping banks develop a roadmap to modernize technology and assess opportunities for post-merger synergies. Jack graduated from William and Mary in 2021 with a major in Finance.