D2W

FROM DoG STREET TO WALL STREET

Finance Career Exploration Conference

PANELISTS

INVESTMENT BANKING

MICHAELA DIVERIO '07

HEAD OF CONSUMER RETAIL ECM
BARCLAYS

Michaela Diverio is a Managing Director in Equity Capital Markets at Barclays. Ms. Diverio is responsible for leading equity capital markets transactions for companies in the consumer and retail sectors, as well as those in consumer-facing technology. She has over 15 years of experience in investment banking. Prior to joining Barclays in 2020, Ms. Diverio held various roles in ECM at Goldman Sachs and Morgan Stanley. Ms. Diverio has played a key role in the execution of many IPOs and direct listings for high-profile companies including Duckhorn, Michael Kors, Spotify, Snap, Farfetch, Redfin and Olaplex. Ms. Diverio holds a BBA from The College of William & Mary. She lives in Connecticut with her husband and three daughters.

ALEX DON '17

VICE PRESIDENT
MUFG BANK, LTD.

Alex Don is a Vice President in MUFG's Corporate & Investment Bank managing a portfolio of ~40 clients in the Industrials and Chemicals vertical, with a sector focus in Specialty Chemicals & Materials. Alex's primary responsibilities include i) the advising and structuring of corporate M&A and bank debt, ii) managing client relationships in the Investment Grade and High-Yield corporate space, iii) strengthening MUFG's relationships with select Private Equity firms and their related portfolio companies, and iv) new client acquisition. Alex completed MUFG's Summer Analyst Program in 2016 and joined full-time in 2017, completing MUFG's Global Analyst Program in 2 years which culminated in a 2-month rotation in Tokyo. Alex graduated from William and Mary in 2017 with a Bachelor's Degree in Process Management & Consulting and a Concentration in Finance, and holds all of his respective Investment Banking licenses.

NANDHINI NALLAMOTU '23

INVESTMENT BANKING ANALYST
RBC CAPITAL MARKETS

Nandhini Nallamotu is an Investment Banking Analyst at RBC Capital Markets within the Global Private Capital Group. Nandhini graduated Phi Beta Kappa with a B.A. in Global Studies with a double major in Finance, was involved in the Finance Academy as a Vice President, and served as a Teaching Assistant within the Finance Department at William & Mary.

FROM DoG STREET TO WALL STREET

Finance Career Exploration Conference

PANELISTS

INVESTMENT BANKING

RUSSELL SCHMIDT '07

MANAGING DIRECTOR
MORGAN STANLEY

Russell is a Managing Director at Morgan Stanley and co-leads the Consumer & Retail Equity Capital Markets practice. Russell has spent 16 years in broader investment banking, primarily in equity capital markets, with additional experience working in Leveraged Finance and Private Placements / PIPEs. Prior to his current role, Russell was a Managing Director at Goldman Sachs, where he led the Industrials and Business Services Equity Capital Markets verticals. During his career in equity capital markets, Russell has worked on over 260 bookrun transactions, raising $105bn in proceeds, of which over 170 deals were lead-left / active bookrunner roles. Russell graduated magna cum laude from The College of William & Mary with a double major in History and Finance. He holds an MBA from Columbia Business School and is a Chartered Financial Analyst (CFA).

ERWIN VAN DER VOORT

GROUP HEAD, MANAGING DIRECTOR OF GLOBAL PRIVATE CAPITAL GROUP
RBC CAPITAL MARKETS, LLC

Erwin van der Voort is a Managing Director and the Head of the Global Private Capital Group, at RBC Capital Markets based in New York. He is responsible for all private capital transactions at RBC including coverage of investment holding companies, alternative asset managers, family offices and hedge fund clients, the marketing, structuring, execution and placement of Private Capital transactions and Special Purpose Acquisition Corporations (SPACs). Prior to joining RBC in October 2016, Erwin was with Credit Suisse, most recently leading the Hedge Fund Investment Banking business, which he founded in 2011. From 1996 until 2010, Erwin was a member of the Mergers & Acquisitions group, responsible for marketing and executing M&A and strategic advisory assignments. From 2007 until 2010, Erwin led CS's M&A business in Continental Europe, Middle East and Africa based in London. Prior to moving to London, Erwin was a member of CS's M&A group in New York from 1998 to 2007, responsible for the M&A product in the Consumer Products and the Lodging & Leisure sectors. Erwin joined Credit Suisse in 1994 in Equity Capital Markets. During this period he was involved in initial public offerings and secondary equity offerings in a variety of different industries. Erwin earned a dual Master's degree in Economics from Erasmus University Rotterdam, the Netherlands.

FROM DoG STREET TO WALL STREET

Finance Career Exploration Conference

PANELISTS

INVESTMENT BANKING

JARRETT WALKER '13

INVESTMENT BANKING VICE PRESIDENT
J.P. MORGAN

Mr. Walker is a Vice President in J.P. Morgan's Corporate and Investment Bank, delivering client coverage and transaction execution to a diverse set of large cap and middle market corporate clients. He has significant M&A advisory experience along with prominent capital markets experience across and a range of debt and equity instruments. Mr. Walker holds a Master of Business Administration with a concentration in finance, from the University of Virginia Darden School of Business in Charlottesville, Virginia and a Bachelor of Arts in Economics from The College of William and Mary.

CHRIS WILLIAMS '06

MANAGING DIRECTOR
MOTIVE PARTNERS

Chris Williams joined Motive Partners in 2022 and is a Managing Director on the Investment Team based in New York. At Motive, Chris focuses on investment thesis development, deal origination and execution, and the management of Motive's portfolio companies. Prior to joining Motive, Chris was a Principal at Oak Hill Capital Partners, where he focused on investments across financial, business, and consumer services sectors. This role saw Chris manage investments totaling over $1.5 billion in equity. During his 14-year tenure, Chris held leadership roles in relation to the recruitment and career development of Oak Hill's Investment Team and served on multiple firmwide committees (including the valuation committee) and as a Board member of various Oak Hill investments. Prior to Oak Hill, Chris was an Analyst at the Americas Financial Institutions Bank Group within Goldman Sachs' Investment Banking Division, where he focused on M&A advisory and capital raising for clients across all sectors of financial services. Chris earned a B.S.in Business Administration from the College of William & Mary and is a James Monroe Scholar.

VITORIA OKUYAMA '21

INVESTMENT BANKING ANALYST
CITI