D2W
FROM DoG STREET TO WALL STREET
Finance Career Exploration Conference

PANELISTS

SALES & TRADING/ QUANTITATIVE FINANCE

HILARY CORMAN

HEAD OF US INSTITUTIONAL, SPDR ETF'S
STATE STREET GLOBAL ADVISORS

Hilary Corman is the US Head of Institutional for SPDR ETF's, a division of State Street Global Advisors. Ms. Corman joined SPDR in 2020 and is responsible for Institutional SPDR ETF distribution to all Institutional channels. These include Asset Managers, Hedge Funds, Single Family Offices, Pensions, Endowments, Foundations, OCIO's, and Insurance. Previously Ms. Corman was the interim Co-Head of Institutional at iShares for Blackrock. Ms. Corman joined BlackRock in 2013 with over 20 years of experience in investment banking, institutional equity brokerage and indexing. She began at the firm as Co-Head of the Asset Manager/ETF Strategist/Hedge Fund & Family Office channel in iShares. In 2014 she became Head of the channel and in 2016 was asked to be interim Co-Head of the Institutional Business. Before joining BlackRock she was a Senior Managing Director in charge of US Equity Sales at Guggenheim Securities. Prior to being recruited by Guggenheim, Ms. Corman was the North American Regional Head of Equity Sales at Markit NA, a financial data and Technology Company (now SPGI). At Markit NA, Ms. Corman was key to developing and selling a premier ETF solutions product as well as building the Equity business for the firm. Prior to that, Ms. Corman was a Managing Director at Bank of America Securities where she ran a northeast sales team until she was promoted to Senior Relationship Manager in 2007. Prior to Bank of America, Ms. Corman worked in both New York and London for Citigroup and JP Morgan in Global Equities in both Sales and Management capacities. Ms. Corman was named one of the 50 most influential women in Private Wealth in 2016. She holds a BSBA from Georgetown University in Finance and International Business and an MBA from Columbia Business School in Finance and Accounting.

JOHN ELLISON '08

MANAGING DIRECTOR
RICHMOND QUANTITATIVE ADVISORS

John leads RQA's investment operations and is responsible for the oversight and management of the firm's strategies and portfolios. John is a CFA Charterholder, member of the CFA Institute, and a graduate of William & Mary with a Bachelors degree in Finance. John has spent over a decade developing and managing quantitative based investment strategies. Prior to founding RQA, John spent five years executing mergers and acquisitions, debt and equity capital formation and financial valuation at Matrix Capital Markets Group, Ewing Bemiss & Co, and Turning Basin Capital. John began his career as an Equity Research Analyst at BB&T Capital Markets, where his research team was awarded the 2013 Financial Times' Starmine Awards for #1 Top Stock Pickers and #2 Top Earnings Estimators. In addition to his role at RQA, John sits on the board of the Virginia Chapter of the CFA and regularly guest lectures in the area of quantitative finance at the University of Richmond and VCU.

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RYAN SELLS '07

CO-FOUNDER & GENERAL PARTNER
DASH FUND

Ryan Sells is a Co-Founder & GP at Dash Fund, an early-stage FinTech-focused venture capital fund. He is also the Head of Data Strategy within Bloomberg's Alternative Data business. Prior to these roles, Ryan served as the Head of BD at Second Measure, an alternative data startup (YC S15, acquired by Bloomberg), and as the Head of Revenue at Pipe, an alternative lending startup. Ryan began his career at JPMorgan and graduated from William & Mary in '07 with a double major in Finance & History, while also playing for the men's varsity soccer team.

GREGORY SHENKMAN '03

VICE PRESIDENT, TRADER, BANK LOANS
SHENKMAN CAPITAL

Gregory Shenkman joined Shenkman Capital in 2003. He has over 20 years of leverage finance experience. During his first two years at Shenkman Capital, he was a Research Associate. He traded high yield bonds for 7 years before joining the loan team in 2012. Mr. Shenkman received his BBA from the College of William & Mary (2003). In addition, he served on the Business Partners Board for the Undergraduate Business Program of The Mason School of Business at the College of William & Mary from 2007 until 2012, and is currently on the Board of Directors of W&M Hillel. Mr. Shenkman is also on the Executive Committee of the Alumni Development Council for Brunswick School in Greenwich, CT. He currently lives in Greenwich, CT with his wife Rebecca, their twins, Wellesley and Grant, and their youngest daughter, Amelia.