

## Venture Capital, Startups, and Social Entrepreneurship



### Spencer Kushner '13

Founder & CEO  
Otter Learning

Spencer Kushner is the Founder & CEO of Otter Learning and the Managing Partner of Lunchline Holdings. Spencer began his career as an analyst in the Investment Banking Division at Goldman Sachs and subsequently as an Associate at Zelnick Media Capital, focused on Technology, Media and Entertainment investments. In 2018, Spencer co-founded Otter Learning to expand high quality early education across the US. Since that time, Otter Learning has become one of the nation's leading providers of early childhood education with operations in 8 states across the Southeast. Today, Otter Learning operates 63 locations and provides daily care to over 6,000 students aged 6 weeks to 12 years old. As the Managing Partner of Lunchline Holdings, Spencer oversees investments in a variety of sectors including education, industrial services and real estate.



### Francis Lyons '93

Founder & CEO  
ooPoll



## Ryan Sells '07

Head of BD  
Turnstile

Ryan Sells Co-Founder & General Partner | San Francisco, CA  
Ryan is a co-founder & GP at Dash Fund – an early-stage venture capital fund focusing on FinTech investments. He is also the Head of BD at Turnstile, a FinTech startup back by First Round Capital that automates the quote-to-cash stack for b2b businesses. Previously, he was Employee #7 and Head of BD at Second Measure (YC S15, acq. by Bloomberg). Post-acquisition, he led Bloomberg's Alternative Data Strategy as part of the Office of the CTO. Ryan was also Employee #8 and VP of Revenue at Pipe, an alternative-lending FinTech startup most recently valued at \$2 billion. Notably, he was the first business hire at each of Turnstile, Second Measure and Pipe. Ryan started his career at JP Morgan where he spent eight years in the sales & trading division. He holds a BBA from The College of William & Mary where he double majored in Finance & History while playing Division 1 soccer.