

Raymond A. Mason School of Business



FOR EXCELLENCE IN FINANCE

# APRIL 11-12, 2025

mason.wm.edu/wsp

The Women's Stock Pitch is an inclusive event in compliance with William & Mary's commitment to diversity and inclusion. To learn more, please visit: https://www.wm.edu/offices/ce/compliance/nondiscrimination-notice/



BOEHLY CENTER

# **COMPETITION AGENDA**

Friday, April 11, 2025

<b>2:30 - 3:00 PM</b>	Stock Pitch Teams Check-In Raymond A. Mason School of Business; Miller Hall
<b>3:00 - 4:30 PM</b>	<b>Corporate Partner Career Information Sessions</b> Miller Hall; Classroom 1088 & 1008
<b>4:30 - 5:15 PM</b>	Cocktail Networking Reception Miller Hall; First Floor Atrium
5:30 - 8:00 PM	Dinner & Keynote Speaker - Molly Pieroni Miller Hall; Brinkley Commons

#### **Stock Pitch Rounds Process**

Each round includes three 10-minute pitches each followed by a 10-minute Q&A from the judges. Five minutes is allotted for switching teams.

Round One:	22 teams, 8 pitch rooms, 3 sets in this round
Round Two:	8 teams, 3 pitch rooms, 3 sets in this round
Final Round:	Final 3 teams will pitch in Brinkley Commons Teams will pitch in randomized order



#### **COMPETITION AGENDA**

#### Saturday, April 12, 2025

7:30 - 7:50 AM	Stock Pitch Teams Check-In Raymond A. Mason School of Business; Miller Hall
8:00 - 9:10 AM	Round One Miller Hall Classrooms
9:45 - 10:55 AM	Round Two Miller Hall Classrooms
9:45 - 11:15 AM	<b>Corporate Partner Industry Expo</b> Miller Hall; First Floor Lounges
11:30 - 12:40 PM	<b>Final Round</b> Miller Hall; Brinkley Commons
12:40 - 1:30 PM	Lunch & Judges Deliberation Miller Hall; Brinkley Commons
<b>1:30 - 2:00 PM</b>	Keynote Speaker - Christine Phillpotts Miller Hall; Brinkley Commons
<b>2:00 - 2:20 PM</b>	Winner Announcement & Closing Remarks Miller Hall; Brinkley Commons
<b>2:20 - 2:30 PM</b>	Group Attendee Photo & Dismissal Miller Hall; First Floor Atrium



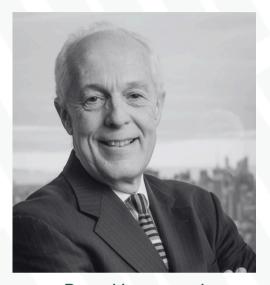
Raymond A. Mason School of Business WILLIAM & MARY



#### WELCOME

Greetings and a warm welcome to the 9th annual William & Mary Women's Stock Pitch Competition (WSP)! Since its inception in 2016, this event has grown from a gathering of fourteen teams from across the U.S. to a prestigious global stock pitch competition. This year, we are thrilled to host twenty-two teams not only from various states in the U.S. but also from schools in Canada and Israel, creating opportunities for cross-cultural exchanges and fostering a global atmosphere for mutual learning and connections that is at the heart of our event.

We are honored to introduce our distinguished keynote speakers, Molly Pieroni, President & Partner at Yacktman Asset Management, and Christine Phillpotts, Portfolio Manager & Senior Vice President at Ariel Investments, whose outstanding accomplishments in finance provide them valuable and distinctive perspectives to offer us. Their. willingness to impart their expertise is deeply appreciated, and we eagerly anticipate their insights.



Brett Hammond Co-Executive Director of the Boehly Center for Excellence in Finance Visiting Professor of Economics & Finance

To our esteemed professionals and judges in attendance, your unwavering support, mentorship, and passion for nurturing student talent are the cornerstone of this event's success. We extend our deepest gratitude for your invaluable contributions and time.

To our corporate partners and generous donors; your investment in our student participants is instrumental in making this event possible. Thank you for your ongoing commitment to empowering the next generation of finance leaders.

We are immensely grateful to Alice Davison P'16 for providing the seed funding and inspiration for originating Women's Stock Pitch at William & Mary, and to Matthew Siano '96 for his leadership in financing this event as well as his ongoing support and guidance since its inception.

Our deep gratitude extends to our Advisory Board members for their unwavering dedication and significant contributions. Additionally, we appreciate Todd Boehly '96 and Katie Boehly '95, founders of the Boehly Center for Excellence in Finance, without whom this event and others would not be possible.



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#### WELCOME

Reflecting on our stock pitch's evolution, it's clear it has exceeded our expectations. In our 2016 welcome letter, we aimed for this event to promote personal growth, exploration, and engagement. Little did we anticipate the enduring positive impact it would have on our guests. Past attendees have shared how connections made here led to internships, job opportunities, and expanded international networks. Many found invaluable resources for their post-graduation endeavors or discovered new career paths. Since its inception over 22% of participants have gone on to work for a W&M Women's Stock Pitch corporate partner who attended. We hope our 2025 participants will have similar experiences.

This event is designed for you. Engage with peers from other universities, explore career options with our corporate partners, and refine your investment skills with feedback from our judges. By participating, you join a special community we are committed to fostering long-term. Join our exclusive LinkedIn Group (scan the QR code at the end of this letter) to continue networking with fellow attendees, enhancing your career journey.

Sincerely, Brett Hammond Co-Director of the Boehly Center for Excellence in Finance Visiting Professor of Economics & Finance

#### **JOIN US ON LINKEDIN**

Stay connected during and after the 2025 Women's Stock Pitch with the event's exclusive LinkedIn Group. All students, corporate partners, and distinguished guests are invited to join and engage.







The Women's Stock Pitch Competition brings together outstanding students from topranked universities around the world. This event is organized by William & Mary's Smart Woman Securities/Women in Business club and the Boehly Center for Excellence in Finance. Participating teams gain invaluable exposure and real-world experience through researching and presenting an investment opportunity with a long-term horizon. Representatives from leading financial firms judge the competition and are eager to engage with some of the brightest young students in the world.

The goal of the competition is to inspire students from a variety of backgrounds to pursue careers in finance. We seek to encourage diversity in all forms, recognizing that people with diverse identities, backgrounds, and experiences think and solve problems in creative ways. Such efforts are proven to provide businesses with a distinct competitive advantage.

The Women's Stock Pitch is an inclusive event in compliance with William & Mary's commitment to diversity and inclusion. To find out more please visit: https://www.wm.edu/offices/ce/compliance/nondiscrimination-notice/





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#### **2025 CORPORATE PARTNERS**

Platinum

#### Matthew B. Siano '96, Esq.

The Bianca Caragliano Women In Business Programs Endowment





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#### **BOEHLY CENTER FOR EXCELLENCE IN FINANCE**

The Boehly Center for Excellence in Finance was established in January 2014 through a generous multi-year gift from alumni Todd & Katie Boehly. Benefiting from an exceptionally talented and motivated student body, the Boehly Center is training the next generation of leaders in finance.

The Center provides opportunities for advanced financial training, career exploration, networking, and experiential learning through financial firm sponsored competitions and courses taught by industry leaders. The Center also offers leadership opportunities for members in our three student-run clubs: the Howard J. Busbee Finance Academy, the Mason Investment Club, and the Smart Woman Securities/Women In Business Club. Several student-run programs, the Peer Mentorship Program, Peer Industry Advisors, and the Financial Literacy Program, provide additional opportunities to lead.

#### Our Competitive Advantage

Through students' close interaction with faculty and other students, the Boehly Center capitalizes on William & Mary's ideal size and offers programs to students across campus, not only Finance majors. These opportunities allow students of all backgrounds to utilize W&M's rich alumni network in the financial services industry. Our graduates are currently working in finance at top firms including: Bain & Company, Boston Consulting Group, Bank of America, BlackRock, Capital Group, Capital One, Citigroup, EY, Eldridge, Fidelity Investments, Goldman Sachs, Google, Guggenheim, IBM, JPMorgan Chase, MUFG, McKinsey, Morgan Stanley, Perella Weinberg Partners, PwC, RBC Capital Markets, State Street, T. Rowe Price, TD Group, UBS, and Wells Fargo.

#### THE BOEHLY CENTER

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Raymond A. Mason School of Business



#### **Todd Boehly '96**

#### CHAIRMAN & CHIEF EXECUTIVE OFFICER, ELDRIDGE INDUSTRIES

As co-founder of the Boehly Center for Excellence in Finance at William & Mary, Todd Boehly offers guidance through his extensive experience in the financial space. Todd is Co-founder, Chairman, and Chief Executive Officer of Eldridge Industries. Eldridge Industries employs more than 3,000 people and has made investments in over 70 operating businesses, including Security Benefit, of which Todd is Chairman, Dick Clark Productions, A24, Fulwell 73, and Penske Media, which includes The Hollywood Reporter, Variety, Billboard, Rolling Stone, Vibe, Music Business Worldwide, Life is Beautiful, and the investment in South by Southwest.

Todd is Chairman of Chelsea Football Club and an owner of the Los Angeles Dodgers, the Los Angeles Lakers, the Los Angeles Sparks, Cloud9, and DraftKings. He is on the boards of the Los Angeles Lakers, Flexjet, PayActiv, CAIS, Chelsea Football Club, Cain International, Kennedy Wilson (NYSE: KW), and Vivid Seats (NASDAQ: SEAT). Mr. Boehly was formerly on the boards of Truebill, which was sold to Rocket Mortgage, and DraftKings. Prior to founding Eldridge Industries, Todd was President of Guggenheim Partners and founded the credit business at Guggenheim. He received his B.B.A. from William & Mary, where he later founded The Boehly Center for Excellence in Finance, and studied at the London School of Economics. Mr. Boehly supports epilepsy research, Focused Ultrasound Foundation, Prostate Cancer Foundation, Brunswick School, and William & Mary.

#### Katie Boehly '95

Katie Boehly is co-founder of the Boehly Center for Excellence in Finance at William & Mary. Founded in January 2014, the Boehly Center provides students advanced financial training, career exploration, networking, and experiential learning through financial firm-sponsored competitions as well as through industry-leader and dedicated faculty-taught courses. Mrs. Boehly previously worked at ADP, Court Express, and currently serves on the advisory board for FACES (Finding a Cure for Epilepsy and Seizures) and the Texas



Christian University Board of Trustees. A graduate of William & Mary with a B.A. in History, Mrs. Boehly is a member of W&M's Society of 1918.



# Meet the 2025 Teams



Mary-Jane Lassiter '27 - Finance Major Grace-Ann Tankersley '25 - Finance Major Brooke Turtletaub '27 - Industrial & Systems Engineering Major

# Barich

Viva Sachdev '27 - Finance Major Domenica Penaranda '27 - Finance Major Jackeline Yanza '28 - Finance Major



Morgan Combden '27 - Finance Major Shannon O'Reilly '25 - Finance Major Emily Truchon '25 - Finance Major



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#### Meet the 2025 Teams

#### CHRISTOPHER NEWPORT UNIVERSITY

Halle Buterbaugh '26 - Neuroscience Major Sara Rice '27 - Accounting & Finance Major Lilly Ruane '27 - Management & Finance Major Hope Tate '25 - Accounting Major



Ankita Acharya '24 - Finance Major Amy Kim '25 - Finance & Quantitative Sciences Major

#### האוניברסיטה העברית בירושלים THE HEBREW UNIVERSITY OF JERUSALEM

Diana Basil '26 - Computer Science Major

Galina Efremov '26 - Computer Science & Business Administration Major Shoham Post '25 - Business Administration & IR Major Kim Sidi '25 - Business Administration & Economics Major



# Meet the 2025 Teams



Aminah Allen-Muhammad '28 - Finance Major Sophia Guiter '26 - Finance, Information Systems, & AIM Major Natalie Lassiter '28 - Finance Major Taylor Tuttle '28 - Finance Major



Skye Coffey '28 - Business Major Samantha Hutchings '27 - Supply Chain & Operations Management Major Peyton Noseworthy '28 - Business Major Lauren Quinlan '27 - Accounting & Finance Major



Alanna Chobor '27 - Finance Major Kaitlyn Ferrer '27 - Finance Major Grace Shang '27 - Finance Major



# Meet the 2025 Teams



Hannah Allen '27 - Finance & Marketing Major Laura McAleese '25 - Finance Major Lydia Ramsay '26 - Accounting & Finance Major



Grace Finley '26 - Economics & Advertising Digital Media Major Sophia Graham '28 - Finance, Political Science, & Philosophy Major Daniella Jerez '27 - Finance & Computer Science Major Shreeya Prabu '26 - Data Science & International Studies Major



Alexis Coker '27 - Finance Major Alyssa Coker '24 - Finance Major Katie Heldebrand '25 - Finance Major Genevieve Mayer '26 - Finance Major



# Meet the 2025 Teams

# UNIVERSITY OF CONNECTICUT

Camden Becker '27 - Finance Major Kristina DeMichiel '25 - Finance & Psychology Major Kate Maliszewski '27 - Finance Major Tatiana Prip '26 - Accounting Major

# **UF** UNIVERSITY of **FLORIDA**

Antonia Koliucheva '28 - Industrial & Systems Engineering Major Sophia Miele '27 - Finance Major Sydney Shaw '26 - Finance Major



Charu Bajaj '26 - Managerial Economics Major Navya Jha '27 - Economics Major Kate Radulski '27 - Finance Major Sabrina Tierney '28 - Finance Major



# Meet the 2025 Teams



THE UNIVERSITY of NORTH CAROLINA at CHAPEL HILL

Catherine Ginther '27 - Business Administration & Economics Major Addisen Heavner '27 - Political Science & Peace, War, and Defense Major Emma McGilvreay '27 - Psychology & Management and Society Major



Megan Betteridge '26 - Accounting Major Olivia Chmelowski '25 - Finance Major Jayla Koshykowski '25 - Finance Major Emma Snider '26 - Finance Major

#### SOUTH FLORIDA

Minh Huynh '27 - Finance & Econometrics Major Ha Nguyen '27 - Finance & Econometrics Major Thao Nguyen '26 - Computer Science Major



# Meet the 2025 Teams



Raaga Kodali '28 - Finance Major Priyanka Gupta '26 - Finance & Computer Science Major Sonali Gupta '28 - Finance Major Katherine Yan '26 - Finance Major

# UtahState

Adelaide Berry '26 - Data Analytics Major Graciela Engst '26 - Finance Major Caroline Richards '26 - Finance Major Akosia Robinson '26 - Finance & Accounting Major



Emily Cecil '26 - Finance Major Fiona Smith '25 - Accounting Major Alexandria Spiker '25 - Finance Major Emily Tucker '26 - Finance Major



# Meet the 2025 Teams

#### WILLIAM & MARY

Cheryl Dao '27 - Finance Major Divya Kumar '26 - Finance Major Emma Primini '26 - Finance Major Olivia Stegner '26 - Finance Major

#### **2024 Team Participant Data & Event Facts**

Business Admin 7.6%

AVG GPA:

3.84

Economics 7.6%

Accounting 5.7%

Computer Science 4.8%

Industrial & Systems Engineering 1.9%

---- Other 21.9%

Finance 50.5%

22% of participants are employed with an attending corporate partner

17





#### **Molly Pieroni '90** Keynote Speaker



Ms. Pieroni is currently a William & Mary Business School Foundation Trustee, the President and Partner of Yacktman Asset Management, and a board member of a non-profit aimed at using the science of wargaming for civilian threats like weather, pathogens, and climate, which she cofounded in 2021.

Ms. Pieroni joined Yacktman Asset Management in 2023. Yacktman is a boutique investment firm based in Austin, Texas with a 30+ year history focused on fundamental equity investing in the U.S. and globally. The firm manages more than \$12 billion of capital across several strategies. Her focus includes serving on the investment team and leading the strategic direction of the firm.

Prior to Yacktman, Ms. Pieroni led MC<sup>2</sup> Institute, advising companies in technology, investment management and business services industries on key strategic initiatives, working with C-suite clients and board members. Ms. Pieroni worked at Highside Capital, a long-short equity hedge fund based in Dallas and New York from 2008 to 2013. Prior to Highside, Ms. Pieroni co-founded an early-stage venture firm focused on semiconductors. JatoTech Ventures invested in several successful semiconductor companies that are now part of Broadcom, Intel, Qualcomm and Silicon Labs. She served on the board of Bandspeed, Inc. Ms. Pieroni was a member of the team that established the Texas office of Boston Consulting Group. She worked as an investment banking analyst after graduating from William & Mary.

Ms. Pieroni earned her MBA from Harvard Business School in 1994 where she was co-president of the venture capital club. She graduated from William & Mary with a BBA in Finance in 1990.

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#### **Christine Phillpotts** Keynote Speaker



Christine serves as Portfolio Manager for Ariel's emerging markets value strategies. Additionally, as a Senior Research Analyst, she researches consumer and real estate stocks across Asia, Latin America, Middle East and Eastern Europe. She also covers all sectors in Africa. Christine joined Ariel after 10 years at AllianceBernstein (AB) where she held the positions of portfolio manager and senior research analyst in emerging and frontier markets. She was part of the group that launched the Next 50 Emerging Markets Fund, AB's inaugural frontier markets strategy. Before AB, Christine was the global portfolio manager for the Grassroots Business Fund, which spun out of the International Finance Corporation and invests in privately held emerging markets

companies. There, she sourced, supervised and structured investments across Africa and helped establish the fund's first international office in Nairobi, Kenya. As a member of the fund's investment committee, Christine also evaluated transactions in Latin America and Asia. Previously, she worked at J.P. Morgan Asset Management as an equity research associate covering U.S. technology stocks. Christine serves on the board of trustees of the Lycée Français de New York, an independent bilingual school. Formerly, she was on the board of the CFA Society New York and of the Small Enterprise Assistance Funds, an impact-focused emerging market private equity fund. Christine is also a Robert Toigo Foundation Fellow and a CFA Charterholder. Fluent in French, she obtained her BA in Economics with summa cum laude from Columbia University and an MBA from Harvard Business School.



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#### **KEYNOTE MODERATORS**

#### Matthew Brady Siano, Esq. '96

Mr. Siano is currently a William & Mary Business School Foundation Trustee, the Chief Legal Officer of Five Bells Settlement Corp., a software start-up in the cryptocurrency space, and the principal of Siano Services, LLC, a global strategic consulting firm. Until December 31, 2024, Mr. Siano was Managing Director – Emeritus of Two Sigma Investments LP and its various U.S. and non-U.S. affiliates, a group of global investment managers and broker-dealers specializing in quantitative and discretionary investing advising and market making across a broad range of asset classes (Two Sigma). Two



Sigma manages numerous hedge funds, private investment pools, private equity funds, managed accounts, joint ventures and registered investment products with well over \$45 billion in third-party assets under management. Prior to becoming a Managing Director - Emeritus, Mr. Siano served as Managing Director, General Counsel of Two Sigma for over nineteen (19) years. In his role as Two Sigma's General Counsel, Mr. Siano was responsible for the firm's legal, regulatory, compliance and government affairs matters and was the global head of their legal, compliance and government affairs departments.

From September 1999 through June 30, 2004, Mr. Siano was an associate in the Investment Management Group of Seward & Kissel, LLP, a New York City headquartered law firm with an industryleading hedge fund practice. Mr. Siano (proudly) graduated cum laude from William & Mary in 1996 with a B.A. in both Government and History. In 1999, Mr. Siano earned a J.D. from Fordham Law School, where he was the Special Publications Editor for the Urban Law Journal and a member of the Fordham Moot Court Board. Mr. Siano is also an adjunct professor on both the undergraduate and graduate levels at the Raymond A. Mason School of Business at William & Mary. He is also a frequent lecturer and presenter on hedge funds and applicable laws and regulations.



Uma Datar '26 Co-President of Smart Woman Securities/Women In Business



Brynn Vetrano '26 Co-President of Smart Woman Securities/Women In Business Raymond A. Mason School of Business BOEHLY CENTER

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### **ADVISORY COUNCIL**



Alexander Blaha '13 Senior Strategy Associate Elidridge Industries



**Cindy Davis '80** W&M Business School Foundation, Emeritus Trustee



Becca Freiheit '12 Senior Manager Financial Services Consulting EY



Lauren Jacobson '07 Chief Investment Officer Hamilton College



John Leone '91 Managing Director - Head of Quantitative Strategy Wells Fargo



Lauren Malafronte

Business Development Avenue Capital



Lisa Petrelli Managing Director - Country Head and Head of Global Markets, Canada UBS



Lindsey Whittaker '22

Fixed Income Research Associate Fidelity Investments Past Post-Baccalaureate Fellow, 2022 Women's Stock Pitch, Boehly Center for Excellence in Finance Raymond A. Mason School of Business WILLIAM & MARY BOEHLY CENTER

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#### **2025 PLANNING COMMITTEE**



Brett Hammond Co-Executive Director, Boehly Center for Excellence in Finance



Dr. Julie Agnew '91 Co-Executive Director, Boehly Center for Excellence in Finance



Becky Hutchison Associate Director, Boehly Center for Excellence in Finance



Susan P. Grainger Associate Director, Boehly Center for Excellence in Finance



Allison Fonner Onesty Director of Engagement & Events, Raymond A. Mason School of Business



Anthony Ball Senior Director of Advancement, Raymond A. Mason School of Business



Caroline Bush '25 Post-Baccalaureate Fellow, 2025 Women's Stock Pitch, Boehly Center for Excellence in Finance



Uma Datar '26 Co-President, Smart Woman Securities/ Women in Business



Alicia Hainsworth Special Event Planner, Boehly Center for Excellence in Finance





# KONNEN'S Stock Pitch

